

Delete Sales Pipe Status

1. From **CRM** module, click **Sales Pipe Status**. Sales Pipe Status screen will appear.

Sales Pipe Statuses


Save Undo Close

+ Insert X Remove Export View Filter (F3)

Status*	Description	Order*	Opportunity Status	Probability
<input type="checkbox"/> 1. Nurturing	Nurture	1	Open	0.00
<input type="checkbox"/> 1. Prospecting	Early, classic 'interesting suspect under development'	2	Open	0.00
<input type="checkbox"/> 2. Qualifying	Project charter, project owner, budget, intent to buy, process established	3	Open	10.00
<input type="checkbox"/> 3. Competing	iRely agrees to commit and involve resources, and are engaged with the prospect in needs analysis, demonstration, POC, competing	4	Open	50.00
<input type="checkbox"/> 4. Negotiating	Competitors have been excluded, Negotiating Final Price, Terms, Delivery Times	5	Open	90.00
<input type="checkbox"/> 5. Signed	Agreement signed	6	Closed	100.00
<input type="checkbox"/> 6. Lost	Where did we go wrong?	7	Closed	0.00

To delete Sales Pipe status, select the status to be deleted. Grid row checkbox must be checked.

3. Click **Remove** button. This message will appear:



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You are about to delete 1 row.
Are you sure you want to continue?


Yes

No

4. Click **Yes** to proceed.

5. Once the data is removed from the list, click **Save** button to apply changes.

6. If the data you are trying to delete is already used, this message will appear:



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The record you are trying to delete is being used.

OK