Territory

This screen is used to maintain the territories that will be assigned to a salesperson. A territory is an area that a salesperson cover.

Field Description

Territory - Enter a unique identifier that you wish to call the territory.

State - Select the state where the salesperson can sell in.

Start Zip - Enter the beginning zip range that a salesperson can sell to.

End Zip - Enter the ending zip range that a salesperson can sell to.

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