CRM

Activities

- Create New Event
- Create New Task
- Log Call
- Sales Rep Summary

Opportunities

- Create New Opportunity
- Delete Opportunity
- Pipeline Forecast

Campaigns

- Create New Campaign
- Delete Campaign

Sales Pipe Status

- Create Sales Pipe Status
- Delete Sales Pipe Status

Statuses

- Create Status
- Delete Status

Types

- Create Type
- Delete Type

Sources

- Create Source
- Delete Source

Milestones

- Create Milestone
- Delete Milestone

Lead

- Create Lead
- Convert Lead
- Delete Lead

Sales Entities

- Create Prospect
- Convert Prospect
- Delete Prospect
- Add Contact to Campaign

Lost Revenues

Prospect Requirements

- Add Prospect Requirement
- Delete Prospect Requirement

Customer License

Competitors

- Create Competitor
- Delete Competitor